

Marubeni

Marubeni's Sustainability

Marubeni Corporation

March 18, 2019

Subject

Initiatives for Sustainability

Presenters

Nobuhiro Yabe

CFO (Managing Executive Officer, Member of the Board,
and Chairman of Sustainability Management Committee)

Masayuki Hashimoto

General Manager, Sustainability Management Section,
Corporate Communications Department

Schedule

- Sustainability and Marubeni (Video) 10:00–10:05 (5 min.)
- Initiatives for Sustainability (CFO) 10:05–10:30 (25 min.)
Our Views on Sustainability
Fundamental Materiality
Environmental & Social Materiality
Organization
- Q&A Session 10:30–11:00 (30 min.)



Company Creed

- Fairness: Act with fairness and integrity at all times.
- Innovation: Pursue creativity with enterprise and initiative.
- Harmony: Give and earn the respect of others through cooperation.

Marubeni Management Philosophy

In accordance with the spirit of the Company Creed of “Fairness, Innovation and Harmony,” the Marubeni Group is proudly committed to social and economic development and safeguarding the global environment through fair and upright corporate activities.

To the Marubeni Group, sustainability means

Living by Our Management Philosophy

Proactively Engaging in Environmental and Social Issues and Challenges

Delivering Solutions through Innovation

and **Building a Better Tomorrow** through these efforts.

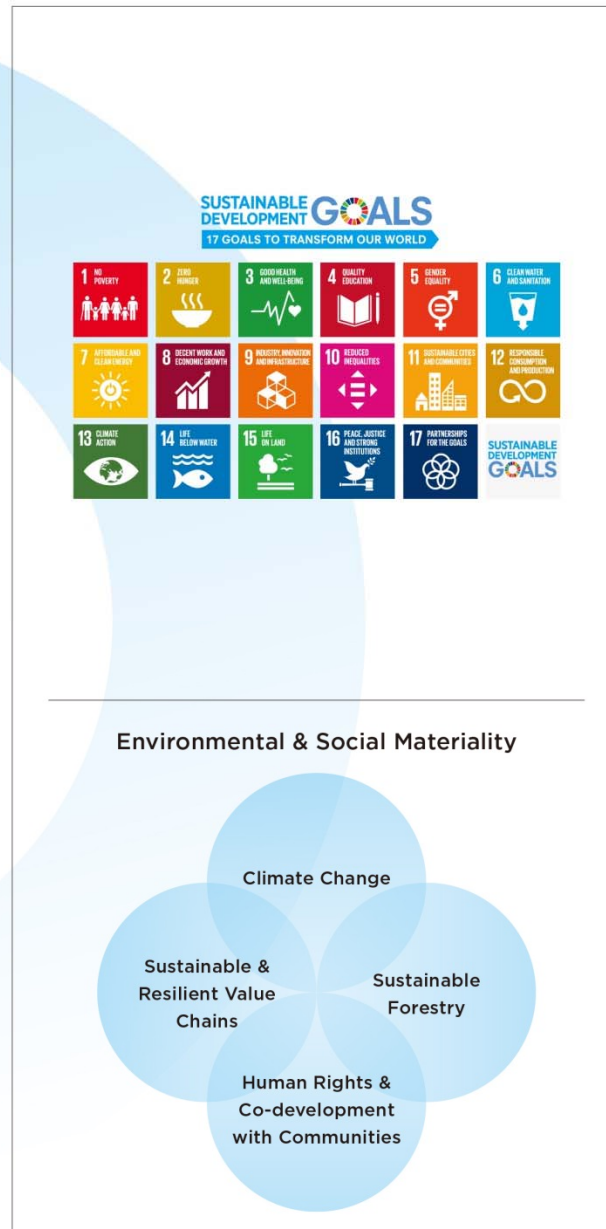


UN Sustainable Development Goals (SDGs)

Goals shared by governments, the private sector and civil society for achieving sustainability and leaving the world a better place for future generations

Building a Better Tomorrow

Proactively Engaging in Environmental & Social Issues and Challenges



Global crossvalue platform

Vertical evolution + Horizontal expansion

Vertical evolution: Fortify our traditionally strong businesses

Horizontal expansion: Leverage internal and external expertise

Delivering Solutions through Innovation

The “Global crossvalue platform” will guide us in providing solutions for social and environmental problems while pursuing the evolution and innovation of our business model.



Building a Better Tomorrow

Delivering Solutions through Innovation

Fundamental Materiality



Governance for Coexistence with Society forms the basis of a Robust Management Foundation that enables Human Capital with High Social Value to deliver new solutions.

Fundamental Materiality

We have identified three categories of Fundamental Materiality for living by our Management Philosophy, building a better tomorrow, and accomplishing the goal of ensuring sustainable growth for the company.

- **Human Capital with High Social Value – People are our most valuable asset**
Individuals who are essential to society
- **Robust Management Foundation**
A management foundation that maximizes the potential and facilitates the activities of our human capital
- **Governance for Coexistence with Society**
A governance system for improved coexistence with society that responds to social expectations and demands

SUSTAINABLE DEVELOPMENT GOALS 17 GOALS TO TRANSFORM OUR WORLD



We have identified four categories of Environmental and Social Materiality in which we can truly make a valuable contribution. Building on initiatives set out through our Fundamental Materiality, we will contribute to achieving the UN SDGs.

Environmental & Social Materiality



Environmental & Social Materiality

- Climate Change
- Sustainable Forestry
- Human Rights & Co-development with Communities
- Sustainable & Resilient Value Chains

Through the Marubeni Group's business activities, we will help to combat climate change, a global issue that threatens the sustainability of the Earth and society.

- **Process of Pulling Out of Coal-Fired Power Generation**

Cut our coal-fired power net generation capacity in half by 2030

- **Policy on New Coal-Fired Power Generation Business**

As a general principle, refrain from entering into any new business

- **Proactive Involvement in Renewable Energy Generation Business**

Double the ratio of power generated from renewable sources by 2023 (target)

- **Expansion of "Green Businesses"**

Expand "Green Revenue" to ¥1.3 trillion by 2023

(target; currently ¥700 billion as of FY2017)

- **Support for TCFD Recommendations**

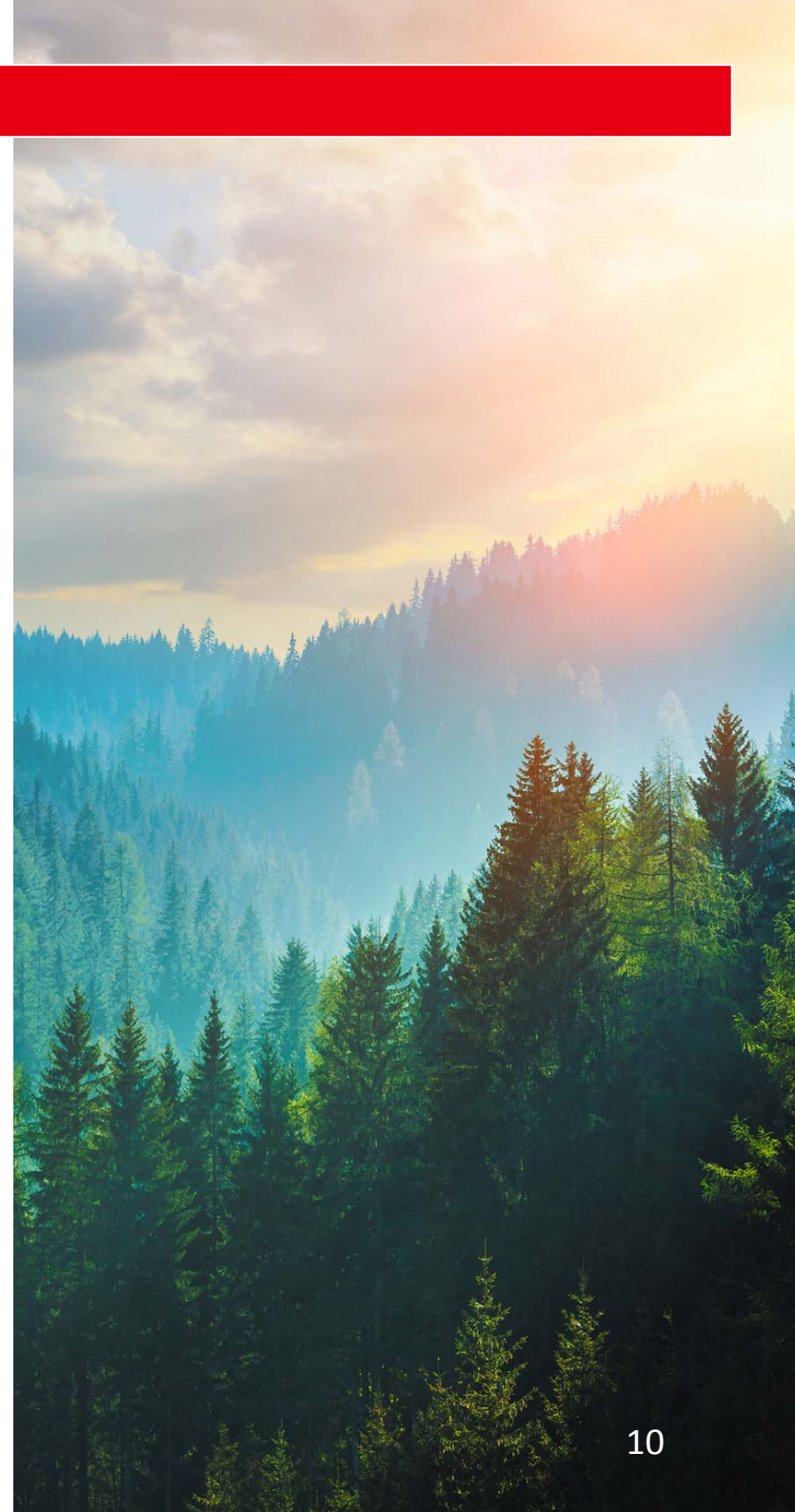
Understand the financial impact of the risks and opportunities brought about by climate change, and improve climate-related financial disclosure



Marubeni practices forest management and conservation to ensure the sustainable use of forest and wood resources, which provide various benefits for sustaining life on Earth.

● Forest Management Policy and Procurement Policy (Forest-derived Products) — Principal Commitments

- No conversion of natural forests in forest plantation developments
- No handling of procured products produced from illegally logged timber
- Promotion of handling of certified wood
- Consideration of impact on ecosystems (preservation of high conservation value forests, protection of endangered species, limitation of pesticides used, non-use of genetic modification technologies, etc.)
- Respect for human rights (zero tolerance for child labor, forced labor, discrimination or harassment)
- Coexistence with local communities and indigenous peoples
- Proactive information disclosure



We take a sincere approach to dealing with human rights issues facing the international community, and have formulated a Basic Policy on Human Rights in line with international rules. The Marubeni Group contributes to co-development with communities.

● Basic Policy on Human Rights

- Respect human rights in line with international rules
- Engage in sincere dialogue and discussion with stakeholders, and work with them to eradicate human rights abuses
- Carry out human rights due diligence
- Create a complaint resolution mechanism and take appropriate procedures for redress
- If there are contradictions between international rules and national laws, pursue solutions for respecting human rights in accordance with international rules
- Expand education and training
- Conduct proactive information disclosure



We will build a sustainable and resilient value chain that deepens confidence in Marubeni's reliability, and work toward new value creation that only the Marubeni Group can accomplish.

● **Basic Supply Chain Sustainability Policy**

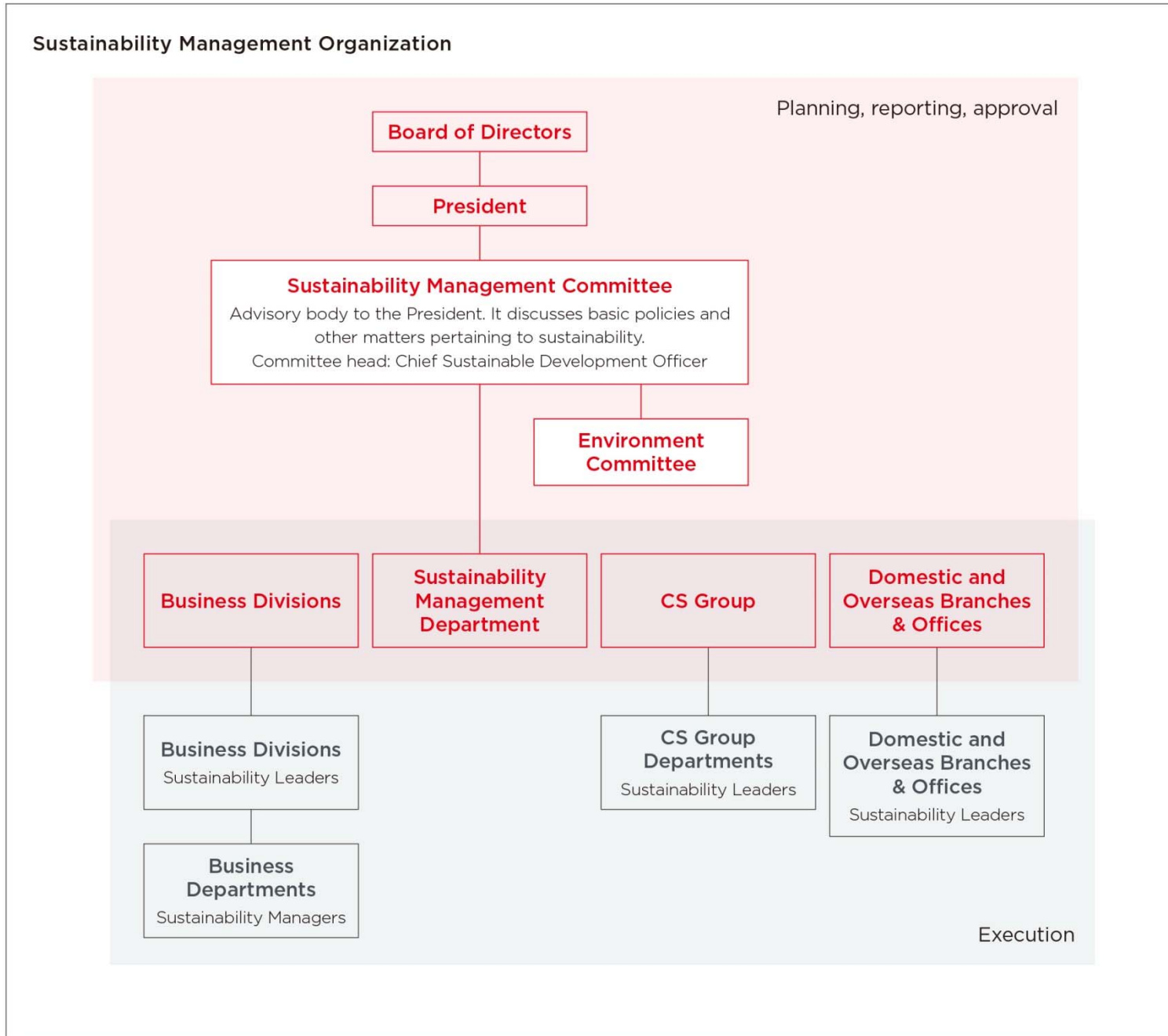
- Strengthens measures for supply chain management, which includes our business partners
- Supply Chain Sustainability Guidelines
 - Observance of laws
 - Respect for human rights
 - Conservation of the environment
 - Fair transactions
 - Safety and health
 - Quality control
 - Information disclosure
- Clarifies procedures for dealing with vendors that do not meet these Guidelines



To the Marubeni Group, sustainability means proactively engaging in environmental and social issues and challenges, delivering solutions through innovation, living by our Management Philosophy, and

Building a Better Tomorrow

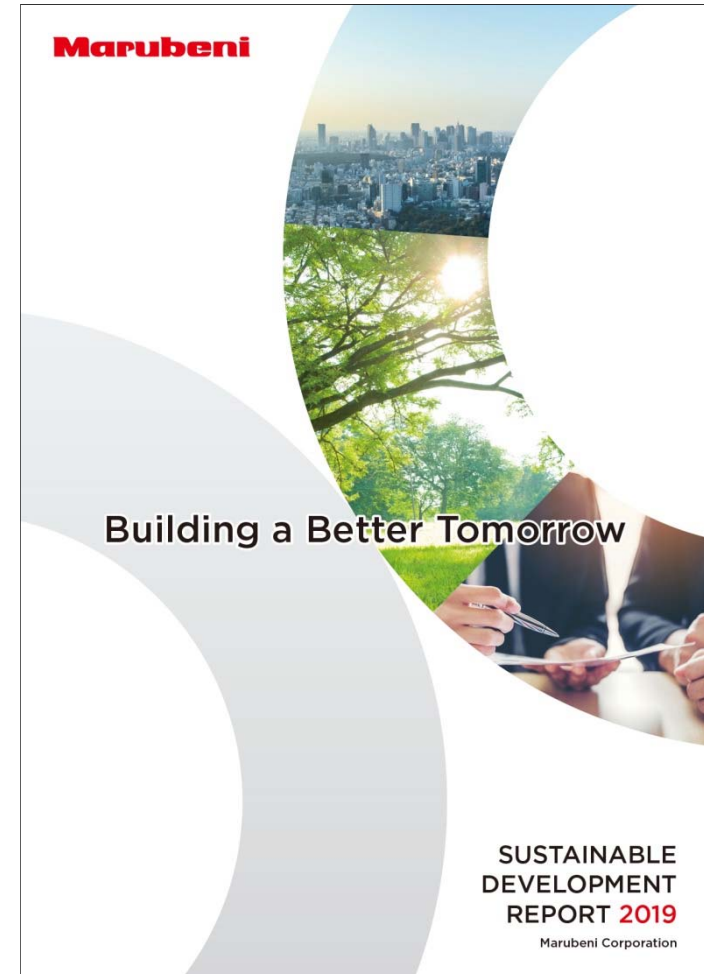
With this approach to sustainability, Marubeni seeks to create and enhance non-financial value, and thereby increase corporate value.



In February 2019, Marubeni Corporation released the Japanese version of its Sustainable Development Report, which contains the Company's basic approaches and policies for sustainability, case studies and performance data.

The report unifies information on initiatives for sustainability, which was previously presented mainly in the Integrated Report and on the company website, and made it easier to understand. The Marubeni Group continues to develop its sustainability initiatives every day, and will enhance the content of the Sustainability Development Report with each update.

An English version of the report is slated for release at the end of March 2019.



**THANK YOU FOR
YOUR ATTENTION**

